

Program No B636-S Term 03/01/2000 To 02/28/2001									
TITLE: NEWS RELEASES									
ITEM NO.	DESCRIPTION	PS ENTERPRISES, INC.			VANDENBERG, BLUE			CURRENT CONTRACTOR	
		BASIS OF AWARD	UNIT RATE	COST	BASIS OF AWARD	UNIT RATE	COST	BALTIMORE, MD	GAITHERSBURG, MD
I.	PRINTING, BINDING AND DISTRIBUTION:							UNIT RATE	UNIT RATE
(a)	2-page 216 x 279 mm (8-1/2 x 11")-per product:	4	120.00	480.00	98.00	392.00	NC	0.00	75.00
(1)	Make/ready and/or Setup.....	67	10.35	693.45	13.00	871.00	12.94	866.98	11.00
(2)	Running Per 1,000 Copies.....							300.00	300.00
(b)	2-page 216 x 356 mm (8-1/2 x 14")-per product:	8	148.00	1,184.00	98.00	784.00	NC	0.00	150.00
(1)	Make/ready and/or Setup.....	226	12.60	2,847.60	16.00	3,616.00	16.26	3,674.76	14.00
(2)	Running Per 1,000 Copies.....							800.00	800.00
(c)	4-page Product:Rt in a single ink color, including folding--per product:							3,164.00	14.50
(1)	Make/ready and/or Setup.....	16	136.00	2,176.00	125.00	2,000.00	50.00	800.00	1,600.00
(2)	Running Per 1,000 Copies.....	100	25.25	2,525.00	24.00	2,400.00	20.00	2,000.00	20.00
(d)	Saddle-stitched:Rt in a single ink color, including binding--per page:								
(1)	Make/ready and/or Setup.....	1236	12.95	16,006.20	15.00	18,540.00	7.50	9,270.00	6.00
(2)	Running Per 1,000 Copies.....	6180	5.80	35,844.00	6.00	37,080.00	4.96	30,652.80	5.00
II.	PACKING AND LABELING FOR MAILING AND INTERNAL DISTRIBUTION:								
(a)	Folding self-mailers...per 1,000 copies.....	407	4.00	1,628.00	4.00	1,628.00	3.95	1,607.65	3.75
(b)	Affixing furnished labels on single copies per 1,000 labels.....	594	28.00	16,632.00	25.00	14,850.00	14.83	8,809.02	21.75
(c)	Addressing mailer & envelopes .per 1,000 labels,	4	30.00	120.00	25.00	100.00	19.00	76.00	100.00
(d)	Seal-O-Matic or similar sealing..per 1,000 copies..	189	13.00	2,457.00	15.00	2,835.00	13.00	2,457.00	10.00
(e)	Sigle / mult. copies over to furnished envelope,per ev.	5241	0.23	1,205.43	0.35	1,834.35	0.17	890.97	0.22
(f)	Sigle/mult. copies over 200 leaves, up to 5.4 kg (12 lbs.)/max weight 6.3kg (14lbs.)-per bag/bun...	64	0.90	57.60	1.25	80.00	0.98	62.72	0.75
(g)	Quan. over 5.4 kg (12 lbs.) up to 16.3 kg (36 lbs.) (max weight 18.1 kg (40 lbs.).-per bun or con.....	628	1.30	816.40	1.75	1,099.00	1.45	910.60	1.50
CONTRACTOR TOTALS		\$84,672.68			\$88,109.35			\$62,078.50	\$65,795.77
DISCOUNT	1.00%	\$846.73	0.00%	\$0.00	0.00%	\$0.00	1.00%	\$657.96	3.00%
DISCOUNTED TOTALS		\$83,825.95			\$88,109.35			\$62,078.50	\$65,137.81
AWARDED									

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